

56th Annual

# REAL ESTATE SALESMANSHIP & EDUCATION CONFERENCE

February 9-11, 2011

For multiple registrations, please duplicate this form.  
[ ] Dr. [ ] Mr. [ ] Ms. [ ] Mrs.

Brochure I.D. 15111

Name Last First M. I.

Preference on Nametag

**Personal License Number as it appears on your Alabama Real Estate License in order to receive CE credit.**

Company/Organization Name

Company Phone Company Fax

Personal Business Phone Personal Business Fax

E-mail address Job Title

Approving Manager

Confirmation Mailing Address

City State ZIP

Billing Mailing Address Attn:

Address

City State ZIP

## METHOD OF PAYMENT

[ ] Enclosed is a check in the total amount of \$ \_\_\_\_\_ made payable to  
THE UNIVERSITY OF ALABAMA.

[ ] Charge \$ \_\_\_\_\_ to my credit card: [ ] Personal [ ] Business

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Number \_\_\_\_\_ Exp. Date \_\_\_\_\_

Authorizing Signature \_\_\_\_\_

## FOUR CONVENIENT WAYS TO REGISTER



**Mail form and fee to:**  
Registration Services  
College of Continuing Studies  
The University of Alabama  
Box 870388  
Tuscaloosa, AL 35487-0388



**Phone in registration to:**  
(205) 348-3000  
toll free 1-866-432-2015



**On-line registration available via the internet at:**  
www.realestateconference.ua.edu

**FAX registration form to:** (205) 348-6614

**FAX, or phone-in and on-line registrations must have credit card number and information.**

The University of Alabama is an affirmative action/equal opportunity institution.

Program number 0315111

[ ] This confirms my telephone registration.

### APPLICABLE FEES: FULL CONFERENCE

- [ ] \$199/person registration fee
- [ ] \$229/person registration fee at the conference

### OTHER FEES:

- [ ] \_\_\_\_\_ additional Wednesday evening reception tickets(s) \$25 each
- [ ] \_\_\_\_\_ additional Thursday lunch ticket(s) \$15 each
- [ ] \_\_\_\_\_ additional Thursday evening reception ticket(s) \$45 each
- [ ] \_\_\_\_\_ additional Friday lunch ticket(s) \$15 each

### WEDNESDAY AFTERNOON, February 9, 2011

#### Choose One Concurrent Session

- [ ] A1 "Thriving or Surviving" (AREC #317, Elliott), Elective CE
- [ ] A2 "Risk Management That Delicate Balance" (AREC #500, Lawrence), Required CE
- [ ] A3 "Enhanced Customer Service Through Blogging" (AREC #538, Carraway) Elective CE

### THURSDAY MORNING, February 10, 2011

General Session "The Next Generation Business Model" No CE

### THURSDAY AFTERNOON, February 10, 2011

#### Choose One Concurrent Session

- [ ] B1 "Servicing the Multicultural Home Buyer" (AREC #673, Gonzales), Elective CE
- [ ] B2 "Play Nice - A Code of Etiquette" (AREC #248, Carroll) Elective CE
- [ ] B3 "Code of Ethics" (AREC #201, McMillan), Elective CE

### FRIDAY MORNING, February 11, 2011

#### Choose One Concurrent Session

- [ ] C1 "Risk Management for Property Managers" (AREC #710, Goodson), Required CE
- [ ] C2 "Auction is an Age Old Solution for Modern Times" (AREC #510, Granger / Thagard), Elective CE
- [ ] C3 "Time, Money and Quality Customer Service" (AREC #518, Powell), Elective CE

### FRIDAY AFTERNOON, February 11, 2011

#### Choose One Concurrent Session

- [ ] D1 "Be a Pro - Secrets to Success in Real Estate Sales" (AREC #604, Lawrence), Elective CE
- [ ] D2 "Forbearance - Foreclosures - Short Sales" (AREC #713, Herzog), Elective CE
- [ ] D3 "Commercial Real Estate Contracts" (AREC #131, Orr), Elective CE

### Are you a member of the Alabama Association of REALTORS®?

Yes \_\_\_\_\_ No \_\_\_\_\_ If "Yes" please provide your

NRDS # \_\_\_\_\_

**Note:** The University of Alabama is committed to complying with the Americans with Disabilities Act. Please make your request for accommodation by January 15, 2011 here:

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